



# CAPABILITY STATEMENT

Advisory Services for Government, Institutions & Complex Organizations

## Executive Summary

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The Robert Bobb Group, LLC (RBG) is a national management consulting firm specializing in crisis stabilization, financial recovery, and large-scale operational transformation for public sector and complex institutional clients.

RBG operates as an execution partner—not just an advisor—working side-by-side with executive leadership, governing bodies, and oversight authorities to stabilize operations, restore financial and operational control, and deliver measurable, durable results in high-risk, high-scrutiny environments.

Over the past two decades, RBG has led multi-year recovery and transformation efforts across cities, school systems, and major public agencies, stabilizing and restructuring multi-billion-dollar public operations and restoring credibility, governance, and performance in some of the nation's most challenged institutions.

RBG's work spans the full lifecycle of transformation—from crisis intervention and risk containment, to operational and financial stabilization, to long-term modernization and performance improvement. The firm is trusted in environments requiring decisive leadership, rapid execution, political and regulatory coordination, and absolute accountability for results.

What distinguishes RBG is not strategy alone, but disciplined execution: stepping into complex organizations, taking operational control where required, and building durable systems of governance, management, and performance that endure long after the engagement ends.

## Why RBG

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- Proven in state-declared fiscal emergencies and distressed public-sector environments
- Trusted in federally and regulatorily scrutinized programs and agencies
- Operates with executive authority when conditions require decisive intervention
- Delivers operational control and measurable results — not just recommendations

## The RBG Transformation Framework

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RBG applies a disciplined, repeatable transformation framework designed for high-stakes environments. Each engagement is tailored to client needs, but follows a proven sequence:

1. Crisis & Risk Control — Immediate stabilization, leadership control, financial containment, and operational continuity.
2. Stabilization & Governance — Restore controls, governance, compliance, and management discipline.
3. Structural & Operational Reform — Redesign operating models, processes, systems, and organizational structures.

4. Performance & Sustainability — Implement performance management, institutionalize reforms, and ensure long-term sustainability.

## Core Capabilities

- Turnaround & Restructuring
- Crisis & Emergency Management
- Financial Management & Budget Reform
- Governance, Controls & Compliance
- Operational Stabilization & Business Process Transformation
- Enterprise Systems Modernization
- Data, Records & Information Management
- Change Management & Organizational Transformation
- Real Estate & Asset Management
- Education Systems Transformation
- Healthcare Finance & Program Administration
- Revenue Systems Modernization

## Featured Engagements (Core Experience)

### City of Petersburg, Virginia

#### Financial Recovery & Turnaround

**Situation:** The City faced a severe fiscal crisis marked by cash flow shortfalls, weakened governance, and deteriorating financial controls that threatened continuity of essential services.

**RBG Mandate:** RBG was engaged to assume executive leadership authority, stabilize operations, restore financial control, and rebuild governance and management discipline.

#### Selected Actions & Capabilities Deployed:

- Crisis & Emergency Management
- Turnaround & Restructuring
- Financial Recovery & Fiscal Restructuring
- Governance, Controls & Compliance
- Executive Leadership & Interim Management
- Public Sector Stabilization

**Outcome:** The City was stabilized, financial controls and governance were restored, and Petersburg returned to a path of fiscal and operational sustainability.

## City of Hopewell, Virginia

### Financial Recovery & Turnaround

**Situation:** The City experienced financial distress, audit and compliance issues, and operational instability requiring immediate intervention.

**RBG Mandate:** RBG was engaged to stabilize operations, remediate audit findings, modernize financial systems, and restore governance and financial management discipline.

#### **Selected Actions & Capabilities Deployed:**

- Financial Recovery & Turnaround
- Operational Stabilization
- Compliance & Audit Remediation
- Enterprise Systems Modernization
- Governance & Controls
- Public Sector Financial Management

**Outcome:** The City achieved stabilized operations, improved financial governance, and strengthened financial management and reporting systems.

## District of Columbia Office of Tax and Revenue (OTR)

### Revenue Systems Modernization & Change Management

**Situation:** The District's tax administration and revenue systems required modernization, operational recovery, and organizational change to improve performance, reliability, and governance.

**RBG Mandate:** RBG was engaged to lead enterprise systems modernization, stabilize operations, and drive organizational and process transformation across revenue operations.

#### **Selected Actions & Capabilities Deployed:**

- Enterprise Systems Modernization
- Change Management
- Program Recovery & Stabilization
- Business Process Transformation
- Governance & Performance Management
- Revenue Operations Modernization

**Outcome:** Revenue operations were stabilized, core systems modernized, and governance and performance management capabilities strengthened.

## District of Columbia Department of Healthcare Finance (DHCF)

Medicaid Program Administration, Compliance & Financial Operations

**Situation:** DHCF required strengthened financial operations, compliance, reporting, and operational discipline across one of the District's most complex and mission-critical agencies.

**RBG Mandate:** RBG was engaged to improve financial management, compliance readiness, governance controls, and operational processes supporting Medicaid and healthcare finance operations.

### Selected Actions & Capabilities Deployed:

- Healthcare Finance & Program Administration
- Financial Operations & Reporting
- Governance, Controls & Compliance
- Audit Readiness
- Business Process Transformation
- Data & Reporting Integrity

**Outcome:** Financial operations and compliance capabilities were strengthened, governance controls enhanced, and operational performance improved across the agency.

## Selected Additional Experience

- **Richmond Public Schools**  
*Accountability & Efficiency Task Force (2012)*
- **Chicago Public Schools**  
*System-Wide Organizational Restructuring & Operational Transformation*
- **Detroit Public Schools**  
*Emergency Financial & Operational Turnaround*
- **Inglewood Unified School District**  
*Academic, Operational & Administrative Performance Assessment*
- **City of Richmond, Virginia**  
*Financial Management, Governance & Operational Stabilization*

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## Certifications & NAICS Codes

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### **GSA Multiple Award Schedule (MAS) Contract**

Contract No: 47QRAA24D0021



### **Certifications**

MBE • CBE • DBE • DSLBD • LDBE Certified

### **NAICS Codes**

511614 • 531390 • 541199 • 541211 • 541611 • 541612  
541614 • 541618 • 541690 • 546110 • 611430 • 922190

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## Contact Information

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## Engagement Inquiries

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Organizations seeking advisory support for financial recovery, operational transformation, or complex, high-risk initiatives are encouraged to contact The Robert Bobb Group directly.

RBG engages selectively in assignments where leadership, execution discipline, and measurable outcomes are essential.